

1       **THE WELFARE IMPLICATIONS OF CARBON TAXES AND CARBON**  
2       **CAPS: A LOOK AT U.S. HOUSEHOLDS**

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21       **ABSTRACT**

22  
23       Climate change has emerged as a leading environmental concern in recent years. The two  
24       widely discussed and debated options for abatement of greenhouse gas (GHG) emissions are a  
25       cap-and-trade system, at the level of producers, and an emissions tax. More interesting is the  
26       question of capping (and trading) at the level of individual households. Regardless of policy  
27       pursued, a key concern in implementing such policies relates to equity: stakeholders wish to  
28       understand the distributional or effects, whereby poorer households may be disproportionately  
29       impacted.  
30

31       In this paper, household expenditure data from the U.S. Consumer Expenditure Survey are used  
32       to anticipate the economic impacts of energy taxes versus household-level emissions caps (with  
33       buy-out permitted, for those who exceed their budget) across different income classes and  
34       different types of expenditures, including those on transport. A translog utility model was  
35       calibrated to estimate demand quantities under two different tax rates and four different cap-and-  
36       trade scenarios. While the 9-category demand system does not allow for likely consumption  
37       shifts (toward less energy-intensive items) within each demand category, the model still provided  
38       a series of meaningful results. For example, the \$100-per-ton case was estimated to yield the  
39       same total carbon reductions (just over 12 percent) as a cap of 15 tons per person (per year). The  
40       majority of the emissions reductions under a cap-and-trade policy are estimated to come from  
41       higher income groups, while reductions are expected to be much more uniformly distributed  
42       under a tax policy. Welfare loss (in terms of equivalent variation) as a share of income is found  
43       to be higher for lower income households when carbon taxes are implemented. In the end, a cap-  
44       and-trade policy seems most effective in reducing emissions without negatively impacting lower  
45       income households, and without worrying whether taxes will engender enough thoughtful  
46       consumption shifts to ensure steep reductions.

47

48 **Keywords:** Carbon emissions, Carbon trading, Carbon credits, Cap and trade, Welfare effects

49

## 50 **BACKGROUND**

51 Climate change has emerged as a leading environmental concern in recent years. Nations all over  
52 are debating policies to reduce emissions of carbon dioxide (CO<sub>2</sub>) and other greenhouse gases<sup>1</sup>.

53 Per capita emissions in the United States were estimated to average 23.4 tons of CO<sub>2</sub> equivalents  
54 (CO<sub>2</sub>e) in 2005, more than twice European Union levels (10.7 tons per capita) and more than  
55 four times the world average of 5.8 tons (WRI 2009). The higher U.S. levels stem from greater  
56 per-capita consumption of transport, built space, and consumer items along with lower levels of  
57 efficiency, within multiple sectors, including transport (Quadrelli and Peterson 2007).

58

59 Transportation sector's GHG emissions account for 28% of all U.S. GHG emissions, and these  
60 continue to grow at a higher rate than overall emissions.<sup>2</sup> Many studies have examined how  
61 shifts to more efficient vehicles, greater use of less energy-intensive modes, and lower overall  
62 travel might achieve certain levels of emissions reductions (Kockelman et. al 2009, Bomberg et  
63 al. 2008). However, at the scale of national policy, the focus has been on the introduction of  
64 carbon taxes or implementation of a cap and trade strategy. Such policies affect not only  
65 transport costs and associated demands, but also imply increased prices of food, electricity and  
66 natural gas. Unfortunately, there has been little comprehensive work examining household  
67 expenditures and related GHG emissions across the entire range of goods and services that will  
68 be affected by such policies. This paper presents a framework for studying household trade-offs,  
69 impacts on travel demands, and overall emissions savings under the two policies. The next  
70 section provides more details on these policies.

71

## 72 **CARBON TAXES AND CARBON CAPS**

73

74 The U.S. Congress has been debating proposals to address greenhouse gas targets and climate  
75 change policies for several years now (e.g., McCain and Lieberman's 2005 Climate Stewardship  
76 and Innovation Act, Bingaman and Specter's 2007 Low Carbon Economy Act, and Waxman and  
77 Markey's 2009 American Clean Energy and Security Act). In 2005 the European Union (EU)  
78 established the world's first cap-and-trade system for greenhouse gas, and Canada's British  
79 Columbia and Quebec provinces have introduced carbon taxes to try and reduce emissions. The  
80 prevailing options for abatement of carbon emissions are a (upstream) cap-and-trade system and  
81 a carbon emissions tax. The "cap" refers to an upper limit on the amount of CO<sub>2</sub>e that may be  
82 emitted from the use of electricity, oil, natural gas and food production. And "trade" refers to the  
83 system in which households or firms can buy or sell the rights to emit, called credits. A market  
84 would be established so that high-level GHG producers who use need credits (beyond their  
85 allowed credits) would have to pay for these. Those who lead less energy intensive lives and/or  
86 who invest in energy efficiency are unlikely to use all their allowances and can add to their  
87 income by spending surplus units in the market. Market clearance would results in a price per ton

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<sup>1</sup> For background on the science of climate change and the consequences of inaction see, for example, the Intergovernmental Panel on Climate Change (2007a) and Stern (2007).

<sup>2</sup> Total U.S. emissions rose 13% between 1990 and 2003, while those from the transportation sector rose 24% (Brown et al. 2005).

88 of CO<sub>2</sub>e so that supply matches demand. The increased cost of production would be largely  
89 passed along to consumers, depending on demand elasticities.

90  
91 A tax, by contrast, is a less complex option that requires emitters to pay a tax for every ton of  
92 CO<sub>2</sub>e produced. The government would set a price per ton on carbon, which would translate to  
93 an implicit tax on gasoline, diesel, natural gas, electricity and other sources. Higher prices would  
94 induce households and firms to reduce consumption and move towards more carbon efficient  
95 lifestyles (for instance, shifting to more fuel efficient vehicles). How quickly consumers move  
96 away from higher priced goods, however, is not always clear. (For example, price elasticities on  
97 gasoline can be quite low: just -0.09 in the short-run and -0.38 in the long run, according to  
98 Small and Dender's (2007) analysis of 1966-2001 U.S. data.) A budget (or cap) on each  
99 households' GHG emissions may well serve as a much clearer target signal, engendering faster  
100 and less welfare-impacting change.

101  
102 While administration of a carbon tax is relatively straightforward, a cap-and-trade policy requires  
103 more implementation effort. Taxes provide incentives (via price signals) for consumers to reduce  
104 their emissions as well as investors to move toward cleaner technologies. While the price of  
105 carbon is fixed under this strategy, total emissions are uncertain and depend on the response  
106 behavior of households, firms, investors and others. In contrast, caps mostly ensure pre-defined  
107 emissions reductions, but the price of carbon will vary with the carbon market's trading activity  
108 and levels of initial allowances provided. Moreover, more data generally are required for cap and  
109 trade policies: a key issue in the EU's 2005-2007 (upstream) carbon-permit experience was lack  
110 of data on nations' emissions inventories, resulting in over-allocation of credits (Ellerman et al.  
111 2007). With a comprehensive emissions reporting system now in place, this and other issues are  
112 expected to be addressed in the second phase of the EU's trading scheme.

113  
114 Under a cap-and-trade program, the government can issue permits for free to regulated firms  
115 (upstream approach), households (downstream), and/or other entities; auction the permits; or use  
116 some combination of free distribution and auctions. While an upstream policy is simpler to  
117 implement, it is likely to appear much like a carbon tax to consumers, in the form of higher  
118 prices, and may not have as much impact on behavior. Roberts and Thumin (2006) discuss this  
119 and other issues involved in downstream versus upstream cap-and-trade systems. The focus in  
120 this paper is on the former, to see what economic (and econometric) techniques may suggest for  
121 behavioral adaptation, welfare, and emissions reductions under the downstream cap-and-trade  
122 versus emissions tax scenarios.

## 123 124 **POLICY IMPACTS**

125  
126 In choosing between policy instruments, several criteria are relevant. These are cost  
127 effectiveness (to achieve target reductions), uncertainty (of outcomes), and incidence (i.e.,  
128 distributional equity across households and/or other stakeholders) (Aldy et al. 2008). The last of  
129 these is often referred to as the regressivity effect. While taxes create revenues that can address  
130 regressivity to some extent, incidence and impact really depend on policy specifics and consumer  
131 flexibility.

132

133 Though downstream cap-and-trade policies -- at the level of households -- are rarely discussed in  
134 the literature, the U.K.'s Department of Environment, Food and Rural Affairs (DEFRA) has  
135 sponsored some investigation into their feasibility and distributional impacts. As a result of such  
136 work, Thumin and White (2008) report that 71% of U.K. households in the lowest three income  
137 deciles would have surplus allowances to sell, while 55% of households in the highest three  
138 income deciles would either have to buy allowances or reduce their emissions. In other words,  
139 lower income households may well benefit from a (downstream) cap-and-trade policy.  
140 Moreover, the cost at which the market for credits will clear could be substantially lower than tax  
141 applied up top, or the implicit tax of a cap applied at the level of energy producers. Thoughtful  
142 research is needed in these areas.

143  
144 A number of studies have investigated the impacts of energy and carbon taxes on household  
145 income distribution. For example, Brannlund and Nordstrom (2004) assumed a doubling of  
146 Sweden's carbon tax and compared the outcomes of two alternative recycling options: a lower  
147 overall value-added tax (VAT) and a lower VAT on public transport (equivalent to a transit  
148 subsidy). They found that both reforms are regressive, with the second one also resulting in a  
149 higher burden on households living in less populated areas. Wier et al. (2005) assessed the  
150 distributional impact of Denmark's carbon tax by combining an input-output model and national  
151 consumer survey. They found the tax to be regressive, particularly for rural households. For the  
152 Netherlands, Kerkhof et al. (2008) also found that a carbon tax is regressive. In some contrast,  
153 Tiezzi (2001) concluded that Italy's carbon tax is not regressive, but this may be because the tax  
154 lies mainly on transport fuels.

155  
156 A few such studies have been conducted for the U.S. context. Lasky (2004) observed that  
157 regardless of how credits are distributed (i.e., upstream to energy producers or downstream to  
158 final consumers), most of the costs of meeting a nationwide cap on carbon emissions will be  
159 borne by consumers facing persistently higher prices for power, fuels and other high-energy  
160 products. Dinan and Rogers (2002) examined the effects of a 15% reduction in US carbon  
161 emissions, under different mechanisms for allocating emissions permits. When all costs are  
162 passed on to consumers, they estimated that a 15-percent cut in CO<sub>2</sub> emissions would cost the  
163 average U.S. household in the lowest income quintile (i.e., lowest 20-percent) about 3.3 percent  
164 of its average income. By comparison, a household in the top quintile was estimated to pay about  
165 1.7 percent of its average income.<sup>3</sup>

166 Here, the economic impacts of such policies across different classes of households are estimated  
167 and then compared using Consumer Expenditure Survey (CEX, 2002) data for choice behavior  
168 model calibrations. The following section provides details on all data sets used.

## 169 **DATA**

170  
171 The Consumer Expenditure (CEX) Survey is a national level survey conducted by the US Census  
172 Bureau for the Bureau of Labor Statistics (BLS) every five years. This survey collects  
173 information on household incomes and expenditures, thereby reflecting buying habits of US  
174 consumers (BLS, 2001). In addition, information on individual and household, demographics,

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<sup>3</sup> Although the lowest quintile would bear the cost as a higher share of household income, it would pay the least in absolute terms.

175 employment status and vehicle characteristics is collected. The diary portion of the survey is a  
176 self-administered instrument that captures information on all purchases made by a consumer over  
177 a two-week period. The interview survey is conducted on a rotating panel basis, administered  
178 over five quarters, and collects data on quarterly expenditures higher cost items, in addition to  
179 soliciting information on regular purchases.

180

181 Each component of the CEX survey queries an independent and strategically sampled set of U.S.  
182 households. For this analysis, the 2002 interview survey data made available at the National  
183 Bureau of Economic Research (NBER, 2003) archive of microdata extracts was used (along with  
184 household-level expansion factors, to better match the U.S. population). NBER processes the  
185 original data to consolidate hundreds of expenditure, income, and wealth items into 109 distinct  
186 categories. Only households with complete information in all four quarters were selected for  
187 analysis. An annual household savings variable was computed by subtracting total annual  
188 expenditures from a household's net annual income. If savings were negative (which is possible  
189 when households spend more than they take home), the savings variable was set to zero. A new  
190 income variable was then computed, equal to the sum of expenditures plus savings.

191 The final data set has expenditure data from 4,472 households across the 109 categories, which  
192 were then aggregated into 9 expenditure categories most meaningful for this analysis. These  
193 constitute household Savings, along with household expenditures on Natural Gas, Electricity, Air  
194 Travel, Public Transport, Gasoline<sup>4</sup>, Food Consumed in the Home, Food Consumed Outside the  
195 Home (dining out), and a category for Other expenditures (such as consumer goods, vehicle  
196 purchase and maintenance, and health care expenses). Table 1 provides (population-weighted)  
197 descriptive statistics for annual expenditures across these categories (as absolute values and as  
198 shares of total household expenditure).

199 The average 2002 income of households in the sample is \$47,312. And transport expenditures  
200 (from Air Travel, Public Transport, and Gasoline – but not personal-vehicle purchase and  
201 maintenance, for example) are found to constitute 4.21% of a household's total expenditures, on  
202 average, with Gasoline accounting for nearly 80% of this share (since personal-vehicle travel is  
203 so much more common than air and transit use, in most households). It is interesting to contrast  
204 the relatively high variability (across households) in all three transportation expenditure  
205 categories versus the relatively low standard deviation in (and coefficient of variation for)  
206 Natural Gas and Electricity expenditures. Some households travel a great deal, while others do  
207 not; some take long vacations from time to time, while others stay local. Nearly all must heat  
208 and/or cool their home all year long, while maintaining household-sustaining appliances often  
209 non-stop.

210 Price data are not collected in the CEX survey data, and had to be obtained from other sources.  
211 Unit prices (\$1 per unit) were assumed for Savings and Other expenditure categories, and Table  
212 2 shows the mean and standard deviation for all other price assumptions, across the U.S.'s  
213 Northeast, Midwest, Southeast and Western regions. Consumer Price Indices (CPIs) were taken  
214 as a proxy for regional pricing for both at-home and away-from-home food-consumption  
215 categories. These BLS-provided values are normalized with respect to 1982/1984 values. Prices  
216 for air travel (per seat-mile) were obtained from quarterly airfare data released by the U.S.

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<sup>4</sup> This category includes diesel fuel.

217 Department of Transportation (DOT 2003), and public transport prices come from the National  
218 Transit Database (NTD 2003<sup>5</sup>). Of course, airlines (and other providers) tend to offer a wide  
219 variety of prices in any market, and it is unlikely that the average fares from these reports will  
220 match any particular fare offered to respondent households. Nevertheless, such information is  
221 useful in gauging per-mile travel cost variations across U.S. regions

222

## 223 **METHODOLOGY**

224 Consumer demand theory assumes that individuals choose demand quantities that maximize a  
225 (latent) utility function subject to a budget constraint. Flexible functional forms are sought to  
226 offer reasonably behavioral approximation subject to theory restrictions, such as homogeneity (to  
227 accommodate the notion of pure inflation, without impacting demand levels), summability (so  
228 that expenditures equal one's budget), and symmetry (so that compensated demands' price  
229 derivatives are symmetric). Such functions include Christensen et al.'s (1975) transcendental  
230 logarithmic (translog) (for direct and indirect utility) and Deaton and Muellbauer's (1980)  
231 Almost Ideal Demand System (AIDS) (typically used with firms' cost functions).

232 Obtaining standard Marshallian (uncompensated) demand functions by maximizing the direct  
233 utility function subject to budget constraints can be quite cumbersome for complex functions.  
234 By beginning from a specification of indirect utility, one can rely on a relationship called Roy's  
235 Identity (Roy 1943) to quickly arrive at individual demand equations (using the ratio of price and  
236 income derivatives).

237 Carbon taxes increase prices according to the intensity of each goods' carbon emissions. The  
238 demand quantities in this case can be obtained by changing prices in standard demand equations.  
239 In contrast, under a (downstream) cap-and-trade policy, households have to meet an additional  
240 carbon budget, resulting in the following utility maximization problem:

241

$$\max u(X) \text{ subject to } \bar{p}x \leq M \text{ and } \bar{c}x \leq B \quad (1)$$

242

243 where  $u(X)$  is a differentiable direct utility function,  $x$  is a vector of  $n$  consumption goods  
244 (including electricity, gasoline and so on),  $\bar{p}$  is a vector of unit prices,  $\bar{c}$  is a vector of carbon  
245 emission rates,  $M$  represents the household's annual income constraint, and  $B$  is the carbon  
246 budget (in metric tons per year per household, for example).

247

248 Utility maximization under twin budgets has been applied in the case where an individual faces  
249 time and money budgets. Kockelman (2001) modeled households' consumption of various  
250 discretionary "activities" as a function of access travel times (to activity sites) and both income  
251 and time budgets. Shaikh and Larson (2003) developed a demand system for recreational  
252 activities based on the AIDS specification, with choices constrained by both money and time.

253

254 Depending on human psychology and the penalty (both monetary and non-monetary) for  
255 exceeding a cap (and the benefits of staying under a cap), the behavioral effects of such a policy  
256 may differ quite a bit from a welfare-equivalent drop in money budget. Another complexity is

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<sup>5</sup> The NTD (2003) relies on the average number, length and fare of transit trips from over 600 transit agencies, across the nation; these are then used to determine the average cost per mile of using public transportation.

257 the fact that existence of a second budget (on carbon emissions in this case) generally adds  
 258 parameters to the preference specification. Without actual data points on such budget contexts,  
 259 and their associated demand levels, one cannot statistically identify these added parameters.  
 260 However, here households are permitted to buy their way out of their carbon budget, by paying a  
 261 pre-determined carbon emissions penalty (or price, effectively) – and they benefit from  
 262 consuming below their carbon budget (at the same rate). This single-price penalty translates  
 263 emissions directly into dollars, so the carbon budget effectively merges with the income budget  
 264 and the parameter identification question disappears.

265  
 266 Nevertheless, the question of how people would really respond to the presence of a second,  
 267 explicit budget (even when emissions are exchangeable, at a known price) remains; actual testing  
 268 of such budgets, in a thoughtfully designed lab setting or in practice would be required to tackle  
 269 this largely psychological question. It is a question that can have profound implications for  
 270 economic inference, but is beyond the scope of this work. (Intuitively, one might expect most  
 271 households to view the second budget as a rather strict budget and strive to hit it, even if buying  
 272 out is simple. As a result the emissions savings of such a policy may be much greater than this  
 273 work suggests.)

274  
 275 In order to estimate preference functions, demanded quantities and welfare impacts under both  
 276 policy settings, equation (1) is used here. Thus, this work starts from a direct utility function.  
 277 Christensen et al.'s (1975) translog specification enables rather flexible examination of  
 278 substitution patterns among the expenditure categories (along with non-constant expenditure  
 279 shares) and so was selected for model estimation. More details on this specification can be found  
 280 in Deaton and Muellauer (1980).

### 281 *Direct Translog Utility Function*

282 The translog form for (direct) utility is as follows:

$$283 \quad -\ln U = \alpha + \sum_i \alpha_i \ln X_i + 0.5 * \sum_i \sum_j \beta_{ij} \ln X_i \ln X_j \quad (2)$$

284 Maximizing utility subject to the budget constraint ( $\sum_i p_i X_i = M$ ), one has the following  
 285 expenditure share equations:

$$\frac{p_j X_j}{M} = \frac{\alpha_j + \sum \beta_{ij} \ln X_i}{\alpha_M + \sum \beta_M \ln X_i} \quad (3)$$

286 where  $\alpha_M = \sum \alpha_K$  and  $\beta_M = \sum \beta_{iK}$ . Since budget shares must sum to 1.0 (i.e., households use all  
 287 their income, for consumption and/or savings), additional normalization is required for unique  
 288 parameter identification. The standard normalization is  $\sum \alpha_K = 1$  (Jorgenson and Lau 1979).

289  
 290 All parameters characterizing this system of demand equations (3) were estimated using a  
 291 simultaneous equations system (SES) to ensure that parameter values were consistent across  
 292 equations. Since the associated *indirect* utility expression cannot be obtained (as described  
 293 earlier), numerical methods were used to estimate demanded quantities under the carbon-cap  
 294 scenarios. These numerical methods include calculating the Hessian for the Lagrangian from a  
 295 quasi-Newton approximation.

296  
297 Before turning to a discussion of methods for obtaining welfare results, it merits mention that the  
298 data aggregation process used here, and the associated functional specification, can be quite  
299 limiting for certain emissions-savings (and other) behaviors that exist. Such aggregation implies  
300 that all dollars expended within a single category are equivalent. Substitution among alternatives  
301 (e.g., those of different carbon intensity) within a category will not result in an estimate of lower  
302 carbon emissions. Of course, the Gasoline category is very homogeneous (though different prices  
303 exist within that category, thanks to different grades of automotive fuel). But categories like Air  
304 Travel and Public Transport offer different options that may be more or less efficient (e.g., large  
305 jets flying moderate distances full, or large train cars running corridors mostly empty, versus  
306 nearly full buses). And the Other category includes a tremendous diversity of energy  
307 implications (from one car to the next, one refrigerator to the next, and so forth). Households  
308 therefore have more flexibility in consumption (and emissions decisions) than the model allows  
309 for. Thus, the welfare implications of either policy (cap or tax) may well be much gentler than  
310 model results will indicate.

311  
312 To address such issues, greater disaggregation from the start and/or nested utilities and demand  
313 equations, within each category (with sub-nest demands conditioned on category expenditure),  
314 would allow analysts to be able to appreciate likely substitution behaviors better (e.g., from one  
315 vehicle type to another). Nevertheless, estimation of such complicated functional forms, subject  
316 to twin budgets, is far from straightforward. More microeconomic research in this area would be  
317 very useful.

### 318 *Welfare Calculations*

319 The net benefits or welfare implications of an economic policy can be rather rigorously assessed  
320 using the notion of equivalent variation (EV) (see, e.g., Varian 1992, and Small and Rosen,  
321 1981), which represents the increase (or reduction) in income that would be equivalent to the  
322 policy change (either a carbon emissions tax or cap). In other words, it is the income change that  
323 results in the same (post-policy) level of (maximized) utility. Since, the indirect utility function  
324 associated with the system of demand equations used here (3) and its associated expenditure  
325 function cannot be directly evaluated, EV values for each household in the CEX sample were  
326 arrived at by iteratively evaluating the maximized utility expression (effectively the indirect  
327 utility), subject to different money-budget constraints. The income constraint ( $M$ ) was modified  
328 until correspondence was achieved in utility values (pre- and post-policy implementation). In this  
329 way, the equivalent variation in expenditure was obtained, for each household.

330

## 331 **SETTING CARBON TAXES AND CARBON BUDGETS**

332 In theory, the same emissions outcomes and policy responses should be achievable via a carbon  
333 tax or a cap-and-trade system (Metcalf 2008). But carbon tax rates and carbon caps or credit  
334 limits must be designed carefully. Low tax rates may not motivate any shifts in behavior,  
335 whereas high tax rates may excessively burden low income households. One can argue that the  
336 tax should be set equal to the social cost of added GHG emissions, but such costs can be very  
337 difficult to determine, particularly with a long-term problem like climate change, fraught with  
338 uncertainty and complexity. Even marginal sequestration or GHG-avoidance costs can prove  
339 difficult to evaluate, and prices found in existing emissions trading systems may bear the marks  
340 of a political compromise. Nevertheless, Tol (2005) assessed 103 published estimates of



341 marginal GHG costs and arrived at an average of \$13.64 per metric ton of CO<sub>2</sub>e. The IPCC's  
342 Working Group II survey of 100 estimates finds a range of just \$3 to \$95 per ton (IPCC 2007).  
343 Metcalf (2005) recommended a carbon tax just under \$17/ton of CO<sub>2</sub>, with an annual increase of  
344 2%. And Nordhaus (2007) has concluded that a carbon tax starting at \$7.40/ton of CO<sub>2</sub> would be  
345 optimal, so long as it increases by 2 to 3% a year in real terms (after inflation), until 2050. Of  
346 course, taxes like these are quite low and may have no behavioral impacts in many sectors of the  
347 economy for many if not all households. (For example, \$10 per ton translates to less than  
348 1¢/gallon, which will have no effect on gasoline sales. [Kockelman et al. 2009])

349  
350 Several EU countries have already implemented carbon taxes<sup>6</sup>, and different taxes have been  
351 proposed in the United States<sup>7</sup>. In order to stabilize carbon emissions prices on GHG emissions  
352 are expected to be \$25 to \$70 per ton CO<sub>2</sub>e by 2020, rising to \$127 to \$230/ton by 2050. Here,  
353 tax rates of \$50/ton and \$100/ton of CO<sub>2</sub> are imposed, to study the welfare implications across  
354 household classes (Clarke et. al 2007).

355 New prices on each of the nine demand categories are calculated by simply<sup>8</sup> adding each  
356 category's existing price (as shown in Table 1) to the product of that category's associated  
357 carbon intensity (CO<sub>2</sub>e per unit consumed) and the carbon tax rate used (\$50 or \$100 per ton).  
358 Energy intensity coefficients for several expenditure categories were obtained from EIA and  
359 EPA documents (EIA 2002, EIA 2005, EPA 2005), and all values used are shown in Table 3.  
360 CO<sub>2</sub> emissions by air travel are estimated to vary from 1.21 lbs CO<sub>2</sub> per passenger mile (for  
361 short flights) to 0.849 lb CO<sub>2</sub> per passenger mile for long flights<sup>9</sup>, so an average value of 0.934  
362 lbs/mile was used here.

363 Here the carbon cap is set at either 10 or 15 tons, per person per year, to roughly approximate the  
364 resulting carbon emissions (per capita) that the \$50 and \$100 tax scenarios yield. Households  
365 with excess credits (typically estimated to be low-income and/or larger households in the CEX  
366 data set) can sell these and increase their income, while households with a binding carbon budget  
367 constraint can increase their carbon cap limit by buying credits at the same rate (either \$50 or  
368 \$100/ton). Though the credit cost is pre-determined (rather than market-determined) in these  
369 scenarios, the solution mechanisms used still ensure that the emissions-per-capita target is met.

## 370 **ESTIMATION**

371 Parameters for the direct translog utility function and the expenditure share equations were  
372 estimated using STATA software's nonlinear seemingly unrelated regressions (SUR) routine, but  
373 constrained to ensure parameter consistency (and thus implying an SES specification). The

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<sup>6</sup> For example, Sweden enacted such a tax in 1991. Currently, the tax is \$150 per ton of carbon, but no tax is applied to fuels used for electricity generation, and industries are required to pay only 50% of the tax (Johansson 2000). In Finland, the current tax is €18.05 per ton of CO<sub>2</sub> (€66.2 per ton of carbon) or \$24.39 per ton of CO<sub>2</sub>.

<sup>7</sup> For example, Boulder, Colorado implemented the nation's first tax on gas and electricity bills (Kelley, 2006). And California regulators have been studying fee structures (see, e.g., Young 2009).

<sup>8</sup> The pre-determined price on GHG emissions (of \$50 or \$100 per ton) provides some guarantee on price for households and the governing agency, while mimic a penalty system and simplifying calculations here. Simulation of the entire market and credit-price clearance (using all CEX households, for example) would also ensure the cap is met.

<sup>9</sup> These estimates come from 3Degrees Group, at <http://www.3degreesinc.com/calc3/methodology/>.

374 parameters were estimated using budget share equations for 8 of the 9 categories (since  
375 summability [of all expenditures - including savings, to equal income] implies the final  
376 equation's results), and results of the estimation are shown in Table 4. Transit and air travel  
377 expenditures are less reliably estimated, exhibiting lower goodness of fit statistics; yet gasoline  
378 expenditures were quite stable. Utility function parameter estimates thus obtained were used to  
379 estimate demand quantities under the carbon caps and tax rates described earlier.

380 For each household, the direct utility equation (2) was maximized using MATLAB, subject to  
381 the governing constraint(s) and associated prices. Under the tax policy, there was the one, money  
382 budget constraint and the set of increased prices (as per Table 2). Under the cap-and-trade policy,  
383 the demanded quantities (and thus GHG emissions) were estimated subject to both strict money  
384 and carbon budgets (with many households emitting fewer GHGs than their carbon budget  
385 allowed), and then trading was introduced, with households allowed to sell or buy carbon credits,  
386 thus effectively increasing and decreasing their monetary budgets – along with their consumption  
387 levels (and thus their carbon footprints). The process iterates until each household has improved  
388 its utility, with no household facing a reduction in its implied utility level, and none of the  
389 households who started below their carbon budget actually exceeding their budget. In this way,  
390 the carbon cap is met by most households, but with a pre-determined cost of credits<sup>10</sup>. In the end,  
391 the assumptions on cap limits and credit prices lead to more households selling credits than  
392 buying them when the cap is set at 15 ton/person, and the reverse at 10 ton/person.

393 It should be noted that numerical estimation of maximum utility values for each household (in  
394 MATLAB) is time consuming and can lead to local optima in certain cases (roughly 5 percent of  
395 cases). To avoid this, the initial seed vector for demanded quantities was randomized to 10  
396 values and the maximum of the resulting ten values was taken. To determine the associated  
397 welfare (EV) implications, one needs to obtain the dual of the utility maximization problem.  
398 Since minimizing monetary expenditures subject to a non-linear constraint on utility (eq. 2) is  
399 complex, line search methods were used (Fox, 1984), and this primal problem was solved for just  
400 10% of the sample (in order to reduce estimation time, which was around 5 hours on a standard  
401 desktop computer, with 2GB memory and 3.2 GHz Processor) The results of these calculations  
402 are presented in the next section.

## 403 **RESULTS**

404 The estimation of household carbon emissions under caps versus taxes provides several  
405 interesting results. Figure 1 shows expected utility levels against household expenditures, in the  
406 base case. The utility function is non-decreasing and concave in expenditures, as economic  
407 theory suggests (see, e.g., Deaton and Muellauer 1980). Carbon emissions in all other scenarios  
408 were compared against this base scenario's results.

409  
410 Figure 2 shows CO<sub>2</sub>e emissions under the different policies tested here. As shown in Figure 2a,  
411 model-predicted emissions per household appear linear with respect to expenditures under the  
412 base case and the tax scenarios (but with lesser slope in the two tax scenarios). In the all the cap-

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<sup>10</sup> As noted earlier, in most cap-and-trade policies the price of credits is market determined. Such flexibility adds some complication, however, in simulation of market outcomes and for households trying to optimize their consumption patterns (without knowing market price ahead of time).

413 and-trade combinations (shown in Figures 2b, 2c and 2d), there is a clear dispersion in predicted  
414 emissions. This dispersion is mainly due to the differences in carbon caps across household sizes,  
415 pushing 1-person households toward 10 and 15 tons of emissions (depending on the policy  
416 scenario), 2-person households towards 20 and 30 tons, and so forth. Larger households are more  
417 likely to have unused carbon credits, as household demand for shared energy services such as  
418 heating and lighting does not increase linearly with the number of occupants, while the carbon  
419 credit allocation (as modeled here) follows a linear pattern with household size. A tax of \$100 per  
420 ton is predicted to reduce average carbon emissions per capita by over 12%. Introducing a carbon  
421 cap of 10 tons (per person per year) yields the greatest GHG reduction: 19% and 23% when  
422 credits are sold/bought at \$50 and \$100, respectively. Thus, it seems that combining a cap with a  
423 market for credits can have substantially greater impacts. The question then becomes whether  
424 the welfare implications will favor such policy? To investigate the distributional effects,  
425 households were sorted by income, and Table 5 shows average emissions by class. The majority  
426 of GHG savings under a cap-and-trade policy is predicted to come from the highest income  
427 groups. In contrast, emissions reductions appear rather uniformly distributed (across household  
428 classes) under taxes. Under the cap-and-trade policy, lower income households are estimated to  
429 be responsible for more GHG emissions than under a carbon tax policy and the base case, thanks  
430 to the additional income these households enjoy via sales of their extra carbon allowances. Of  
431 course, as noted early in this paper, expenditures in a category of consumption do not really  
432 translate linearly to GHG emissions in that category: higher-income households may be buying  
433 more expensive clothes, more expensive cars and pricier airplane tickets than others, which  
434 would not result in proportionally higher carbon emissions. The model developed here is  
435 primarily for illustration of the evaluation methods and some basic sense of policy implications;  
436 it is not finely specified enough to detect such changes.

437  
438 Table 6 provides the welfare implications (in terms of equivalent variation, EV) across the  
439 household groups, both in absolute terms and as a percentage of income. As one might expect,  
440 most households can expect to bear a cost when GHGs come under regulation. And the cap-and-  
441 trade leads to substantially higher welfare losses for higher income households than a tax policy;  
442 it thus results in higher overall welfare loss to the set of CEX households (largely because higher  
443 income households have more income to “play with”, in making an equivalency to the policy’s  
444 utility implications). Average EV is positive for the lowest income group in three of the four cap-  
445 and-trade cases, which is important to note. Not so surprisingly, carbon taxes appear regressive  
446 overall, with EV as a percentage of income higher for lower income households. Model  
447 predictions suggest that even at \$50 and \$100 per ton of CO<sub>2e</sub>, taxes have very little impact on  
448 the behavior of higher income households.

## 449 **CONCLUSIONS AND EXTENSIONS**

451  
452 While taxation is commonly pursued as a policy for impacting the demand of goods carrying  
453 external costs, carbon emissions remain largely uncharted territory, with target reductions having  
454 major implications for most households and (upstream) cap-and-trade policy gathering  
455 significant support from policymakers. This paper developed a framework to estimate carbon  
456 emissions under carbon taxes as well as a downstream (household-level) form of cap-and-trade.  
457 A direct translog utility model was calibrated to provide demand quantities under various policy  
458 scenarios.

459  
460 Results suggest that carbon taxes will be somewhat regressive, penalizing lower income  
461 households at a higher rate than others, and cap-and-trade policies offer an opportunity for  
462 welfare gain by many households at the lower end of the economic spectrum. However, tax  
463 revenues can address disparities while helping households save energy (via, for example, income  
464 tax deductions, subsidies for alternative modes and smarter urban design, and investments in  
465 energy efficiency at the household level). Thus, a tax policy may offset much of the impact on  
466 lower-income and/or other households. In either approach, the level of the tax or price of carbon  
467 credits must be set carefully, to be most effective.

468  
469 While this work highlights several useful methods for anticipating household consumption,  
470 optimizing consumption under various policies, and anticipating welfare impacts of such policy,  
471 it lacks several useful features and presents only a partial picture of the distributional impacts of  
472 such policy. For example, controls for household characteristics (such as household size,  
473 presence of children, and age and education of household head(s)) in the demand equations  
474 should enhance prediction. In the cap-and-trade policy, the cost of carbon credits is assumed  
475 known, whereas in most policies under consideration, market forces would decide it. In addition,  
476 the translog preference specification assumes non-zero expenditures, in contrast to several of the  
477 data points. And the Other category should have some level of carbon emissions associated with  
478 it.

479  
480 Perhaps the most limiting issue is that the 9-category model does not allow for substitution  
481 within categories (e.g., different categories of airline travel [which then impacts air travel  
482 emissions per dollar spent], different types of vehicles owned [which then impacts fuel  
483 expenditures] and different appliances [which can affect electricity and natural gas emissions]).  
484 It and thus neglects many opportunities that households have to reduce emissions more flexibly  
485 than moving dollars across coarse categories. As different households will have different  
486 opportunities at different costs to curb their emissions, it is likely that the distributional effects  
487 will change. More consumption flexibility will also mean steeper cuts at lower welfare loss.  
488 Though the work presented here does not provide precise estimates of transportation mode shifts  
489 or vehicles owned, it provides a valuable introduction to the issues involved in modeling  
490 household responses to policy changes, along with useful methods for estimating emission  
491 savings and evaluating policy impacts under different settings. It also provides what may be a  
492 lower bound on emissions reductions and an upper bound on welfare losses under such policies.  
493 More details will be useful for policymakers and other stakeholders, as nations and communities  
494 seek optimal policy for reaching carbon targets.

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664 **Table 1. Descriptive Statistics of the 2002 U.S. Consumer Expenditure Survey Data**

<b>Variable</b>	<b>Mean</b>	<b>Std. Dev.</b>	<b>Min</b>	<b>Max</b>
Expenditures (\$)	45,705	38436	3359	604,931
Savings (\$)	15,224	28780	0	530,042
Other (\$)	22,150	17049	772	333,674
Gas (\$)	345.1	453.2	0	3,984
Electricity (\$)	1,011	654.3	0	7,092
Air travel (\$)	258.4	679.8	0	11,600
Public transport (\$)	144.9	583.8	0	24,955
Gasoline (\$)	1,299	980.9	0	10,704
Food at Home (\$)	3,880	2166	0	21,515
Food away from Home (\$)	1,389	1796	0	51,983
<b>% of Total Household Expenditure</b>				
Savings	23.33	24.91	0.000	96.77
Other	53.79	21.36	0.019	99.90
Gas	1.02	1.65	0.000	18.01
Electricity	3.09	2.74	0.000	32.89
Air travel	0.52	1.40	0.000	27.40
Public transport	0.36	1.19	0.000	33.87
Gasoline	3.33	2.46	0.000	22.66
Food at Home	11.39	7.42	0.000	60.74
Food away from Home	3.18	2.94	0.000	27.38

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667

**Table 2. Price Assumptions**

Region	Category	Mean	Std. Dev.	Units	Notes
Northeast	Electricity	0.114	0.003	\$/kWh	Average of all monthly data for 2002
Midwest	Electricity	0.082	0.005		
Southeast	Electricity	0.079	0.003		
West	Electricity	0.111	0.001		
Northeast	Gas	9.496	0.429	\$/1000 cuft	Average of all monthly data for 2002
Midwest	Gas	6.796	0.395		
Southeast	Gas	8.299	0.319		
West	Gas	7.852	0.214		
Northeast	Gasoline	1.454	0.117	\$/mile	Average of all monthly data for 2002
Midwest	Gasoline	1.423	0.123		
Southeast	Gasoline	1.371	0.123		
West	Gasoline	1.502	0.131		
Northeast	Food at Home	177.1	0.673	CPI (100 in 1982)	Average of all monthly data for 2002
Midwest	Food at Home	170.1	0.714		
Southeast	Food at Home	171.3	0.512		
West	Food at Home	185.4	0.884		
Northeast	Food away from Home	181.4	1.402	CPI (100 in 1982)	Average of all monthly data for 2002
Midwest	Food away from Home	175.7	1.100		
Southeast	Food away from Home	180.0	1.116		
West	Food away from Home	175.4	1.413		
Northeast	Air Travel	0.160	0.549	\$/mile	Average of quarterly data for 2002
Midwest	Air Travel	0.183	0.415		
Southeast	Air Travel	0.184	0.463		
West	Air Travel	0.152	0.327		
Northeast	Public Transport	0.0452	0.1262	\$/mile	Computed as (fare/trip)/(miles/trip) for each state and region
Midwest	Public Transport	0.0398	0.1594		
Southeast	Public Transport	0.0211	0.0314		
West	Public Transport	0.0227	0.0424		

669 Note: Price data for electricity, gas, gasoline and food categories come from [www.bls.gov](http://www.bls.gov). Airfare data were  
670 obtained from <http://ostpxweb.dot.gov/>, and public transit prices come from <http://www.ntdprogram.gov>.

**Table 3. Price Changes under Energy Taxes**

	Base Prices (\$ per unit)		Carbon Emission Assumptions (lbs per unit)		Tax (\$ per unit, if GHG = \$50/ton)	Taxed Prices (\$ per unit)	% Change in Price
Gas	\$8.11	1000 cuft	120	1000 cuft	\$2.72	\$10.83	33.56%
Electricity	0.096	kWh	1.3	kWh	0.03	0.13	30.72
Air Travel	0.17	Mile	0.934	mile	0.02	0.19	12.2
Public Transport	0.03	Mile	0.3	mile	0.01	0.04	21.14
Gasoline	1.51	Gallon	19.56	gallon	0.44	1.95	29.39
Food at Home	1	Unit	1	unit	0.02	1.02	2.27
Food outside Home	1	Unit	1	unit	0.02	1.02	2.27

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**Table 4. Estimation Results for Translog Demand Equations**

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	Natural Gas	Electricity	Air Travel	Public Transport	Gasoline	Food Home	Food Outside Home	Savings
$\alpha_j$	-0.122	-0.092	-0.132	-0.044	-0.175	0.233	-0.130	-1.752
<b><math>\beta_{ij}</math> Values</b>								
Natural Gas	-92.7	-24.7	-29.1	5.28	-20.7	54.6	20.8	46.9
Electricity	-24.7	-95.5	17.8	14.9	-4.13E-02	43.5	-37.0	-28.0
Air Travel	-29.1	17.8	-102.8	-24.7	22.5	41.6	29.9	46.2
Public Transport	5.28	14.9	-24.7	-76.7	-48.3	-31.0	30.6	74.6
Gasoline	-20.7	-0.041	22.5	-48.3	-12.5	-10.6	15.2	35.6
Food at Home	54.6	43.5	41.6	-31.0	-10.6	253.2	-50.2	-62.6
Food-away from Home	20.8	-37.0	29.9	30.6	15.2	-50.2	10.4	35.9
Savings	46.9	-28.0	46.2	74.6	35.6	-62.6	35.9	-279.7
Other Expenses	39.6	109	-1.343	55.2	18.8	-238.8	-55.7	130.8
<b><math>R^2</math> Values</b>	<i>0.554</i>	<i>0.656</i>	<i>0.473</i>	<i>0.294</i>	<i>0.723</i>	<i>0.754</i>	<i>0.637</i>	<i>0.762</i>

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679  
680

**Table 5. Average Household CO<sub>2</sub>e Emissions (tons per year) across Household Classes**

	<b>Overall</b>	<b>Class 1</b>	<b>Class 2</b>	<b>Class 3</b>	<b>Class 4</b>	<b>Class 5</b>	<b>Class 6</b>
		<b>(&lt;20 k)</b>	<b>(\$20-30 k)</b>	<b>(\$30-45 k)</b>	<b>(\$45-60 k)</b>	<b>(\$60-100 k)</b>	<b>(&gt;\$100 k)</b>
<b>No. of households</b>	444	81	86	98	66	85	28
<b>Avg. Income</b>	\$47,619	\$13,885	\$24,933	\$37,325	\$51,896	\$75,748	\$147,569
<b>Base</b>	31.9	13.3	19.9	27.5	35.9	47.9	79.6
<b>Tax 50*</b>	30.0	11.7	18.6	25.4	34.0	45.8	77.2
<b>Tax 100*</b>	27.9	10.6	16.9	23.6	31.7	42.9	72.7
<b>Cap-and-trade 10-50**</b>	25.8	18.1	25.1	28.3	24.9	27.7	38.1
<b>Cap-and-trade 10-100**</b>	24.7	18.5	22.7	27.7	24.1	25.7	37.5
<b>Cap-and-trade 15-50**</b>	30.5	19.4	27.7	33.4	34.4	33.9	42.2
<b>Cap-and-trade 15-100**</b>	29.5	20.1	27.3	32.0	32.5	31.5	40.8

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682 \*Tax X refers to scenarios with a carbon tax of \$X/ton.

683 \*\* Cap-and-Trade X-Y refers to cases where household emissions are capped at X tons/person/year and can be

684 traded at a fixed rate of \$Y/ton.

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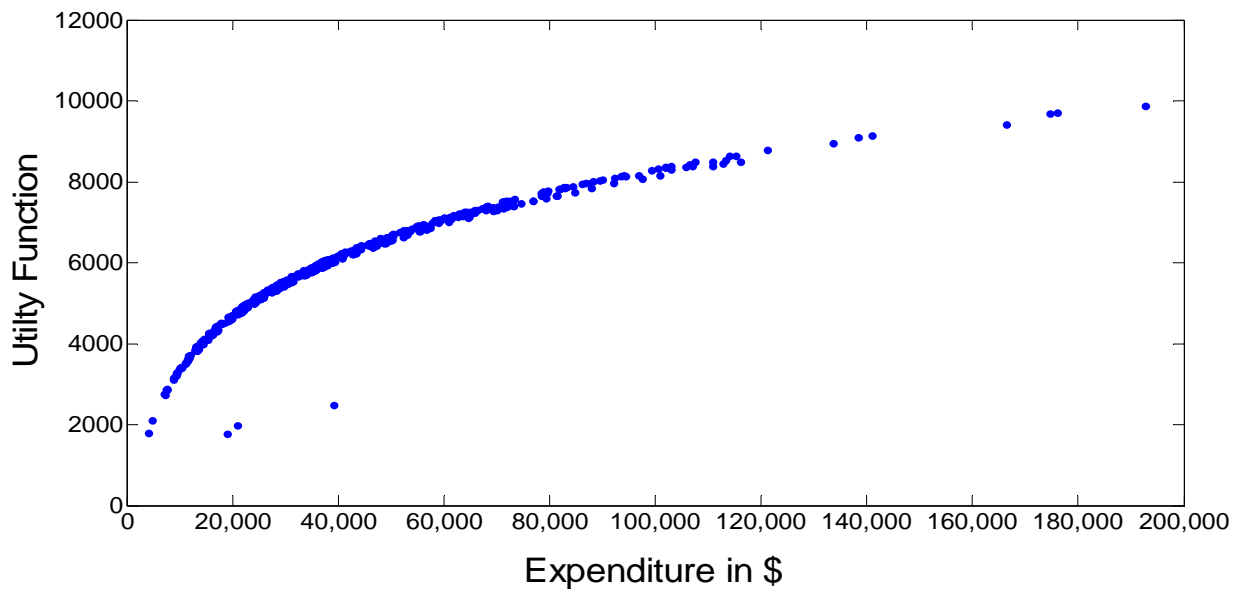
**Table 6. Annual Welfare Implications of Policies across Household Classes**

		<b>Class1</b>	<b>Class2</b>	<b>Class3</b>	<b>Class4</b>	<b>Class5</b>	<b>Class6</b>
<b>EV</b>	<b>All Households</b>	<b>(&lt;\$20k)</b>	<b>(\$20-30k)</b>	<b>(\$30-45k)</b>	<b>(\$45-60k)</b>	<b>(\$60-100k)</b>	<b>(&gt;\$100k)</b>
No. of households	444	81	86	98	66	85	28
Avg. Income	\$47,619	\$13,885	\$24,933	\$37,325	\$51,896	\$75,748	\$147,569
Tax 50*	-\$1,457	-448.3	-892	-976	-1,258	-1,588	-7,859
Tax 100*	-\$2812	-1056.5	-1,668	-2400	-3,231	-4,262	-7463
Cap-and-trade 10-50**	-\$13,381	347	-4,706	-6216	-13,151	-27,421	-60,536
Cap-and-trade-10-100**	-\$13,369	380	-564	-5,502	-16,946	-31,183	-67,596
Cap-and-trade 15-50**	-\$11,006	466	-2,548	-6,446	-10,464	-21,256	-50,708
Cap-and-trade 15-100**	-\$11,101	345	-2,469	-5,313	-11,592	-22,715	-54,565
<b>EV as a % of income</b>							
Tax 50*	-2.9%	-3.2%	-3.7%	-2.6%	-2.4%	-2.1%	-3.7%
Tax 100*	-6.5%	-7.5	-6.7	-6.5	-6.1	-5.7	-5.5
Cap-and-trade 10-50**	-11.4%	2.1	-12.7	-16.6	-24.8	-36.0	-44.3
Cap-and-trade-10-100**	-20.8%	2.7	-2.1	-14.3	-31.6	-40.7	-49.1
Cap-and-trade 15-50**	-18.4%	6.8	-10.8	-17.7	-19.8	-28.2	-36.4
Cap-and-trade 15-100**	-14.7%	8.1	-8.4	-13.8	-22.0	-30.0	-38.8

688 \*Tax X refers to scenarios with a carbon tax of \$X/ton.

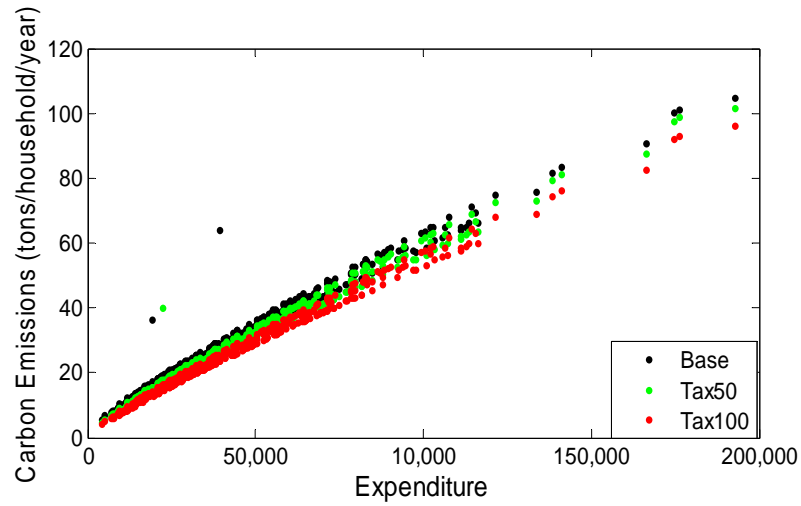
689 \*\* Cap-and-Trade X-Y refers to cases where household emissions are capped at X tons/person/year and can be  
690 traded at a fixed rate of \$Y/ton.

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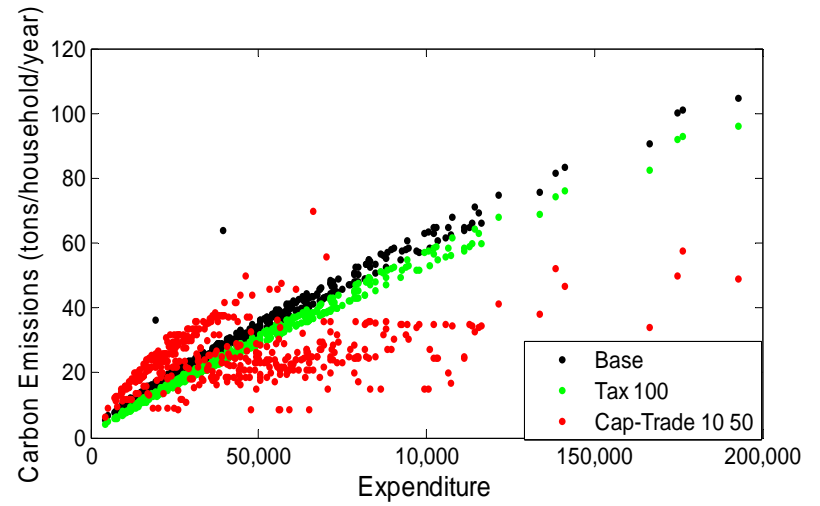


**Figure 1. Household Utility versus Annual Household Expenditures**

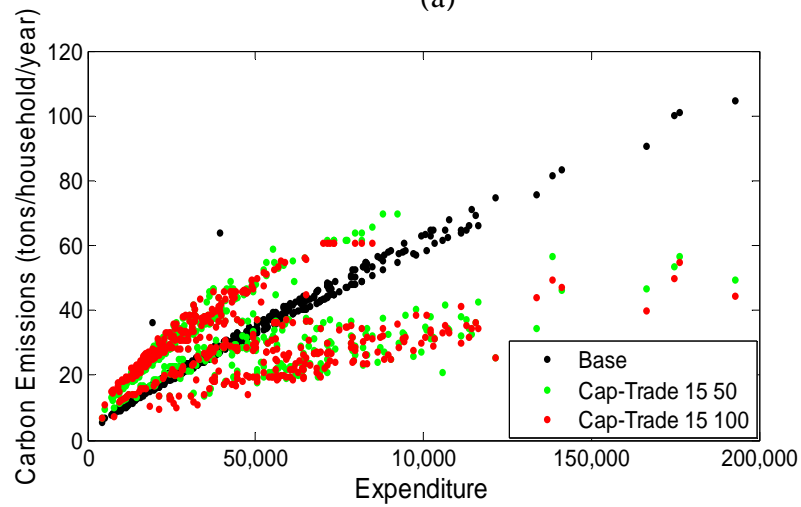
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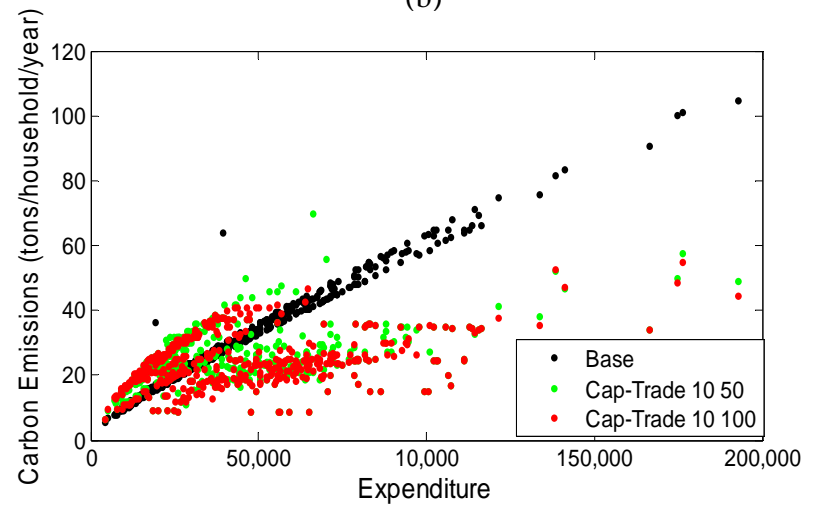
(a)



(b)



(c)



(d)

**Figure 2. Comparison of Carbon Emissions (tons/household/year) under Different Scenarios**

